

# **ASX Announcement NVL**

25 May 2018

## **National Veterinary Care acquisitions update**

National Veterinary Care Ltd (ASX:NVL) (**NVL**) is pleased to announce that it has entered into binding agreements to acquire two clinics and is finalising terms for the acquisition of a third clinic.

The two clinics under agreement are conditional on final due diligence, board approval and lease assignments. The third clinic will be conditional on completion of due diligence, finalisation of acquisition agreements, and satisfaction of any conditions precedent.

Settlement of these acquisitions is expected to take place by 31 July 2018.

The new clinics are in existing NVL geographic clusters in Queensland and Victoria. The three clinics are expected to deliver annual revenue of approximately \$6.0 million and an aggregate annual EBIT of approximately \$1.84 million.

Total consideration for the three acquisitions will be \$9.6 million, with total upfront payments of \$6.56 million and deferred components of \$3.04 million.

Managing Director Tomas Steenackers said, "The acquisition of these high quality clinics will see NVL start the new financial year having increased our portfolio by 14 clinics since 1 July 2017. These additional three clinics, collectively delivering higher than average annual revenue and strong EBIT margins, will bring total historical annual revenue for the 14 clinics to \$20.7 million."

Completion of these acquisitions will bring NVL's total number of integrated veterinary services businesses to 67.

#### About NVL:

NVL aims to be a leading provider of veterinary services in Australia and New Zealand. NVL has acquired and integrated 64 veterinary services businesses across Australia and New Zealand. NVL strives to achieve excellence in clinical care for pets, and to build a platform for loyal, long term relationships with their owners.

The key growth strategies for NVL are expanding the NVL network of clinics through acquisition, and driving organic growth at a clinic level.

### For further information please contact:

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#### IMPORTANT NOTICE

This announcement may contain forward-looking statements, which include all matters that are not historical facts. Without limitation, indications of, and guidance on, future earnings and financial position and performance are examples of forward-looking statements.

Forward-looking statements, including projections or guidance on future earnings and estimates, are provided as a general guide only and should not be relied upon as an indication or guarantee of future performance. No representation, warranty or assurance (express or implied) is given or made in relation to any forward-looking statement by any person (including NVL). In particular, no representation, warranty or assurance (express or implied) is given that the occurrence of the events expressed or implied in any forward-looking statements in this announcement will actually occur. Actual results, performance or achievement may vary materially from any projections and forward-looking statements and the assumptions on which those statements are based.